



Newsletter FIPAGO 2010

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1. Introduction President

Dear Members,

Although some time passed away I want to wish you, your families and your staff a happy New Year, personally for your health, luck and success.

If we look back to the last year, there will be no company of our branch which had to accept no loss in sales. All of a sudden and within shortest time, the business broke down dramatically and has not been better until the end of the year.

For the current year we have all hope for a recovery of the economy. Nevertheless the year 2010 will be not easy for us. We will have to accept series of increases in prices this year too, and we will have difficulties to pass the prices to our customers or to hold them at least. In spite of everything there is the question how can we go on with that – more and more, faster and faster, cheaper and cheaper? This question we have to discuss at our next meeting. After a successful and nice congress in Sicily, as I heard from all participants, we hope to organize an equal interesting this year's congress in May in Dublin.

Please come all, we just have in common the chance to work for success for our gummed products.

In this sense, I am looking forward to seeing you all again.

Yours

Hans Kaiser

(President)

January 2010



2 FIPAGO Congresses

Taormina, Sicily Italy 2009

Fipago held its 53rd Annual meeting on 18-19 June in the beautiful area of Castelmola near Taormina on the isle of Sicily, Italy

GUMMED TAPE BENEFITS FROM GLOBAL ATTENTION FOR SUSTAINABLE PACKAGING

It was noticed that the international phenomena of a firm demand fall hit the gummed tape producers, converters and suppliers heavily. Especially the bad situation of producers and customers serving the non-food industry was felt as a major concern. Less production means less packaging.

Members made the observation that while the recession is deep, governments internationally stimulate the economies more than before issuing investments in sustainable developments. In that respect, participants of the Congress were optimistic in the sense that gummed tape being a natural product will benefit from the given support to sustainability. Gummed tape originates from renewable resources and is fully recyclable. In addition, the adhesive used is starch based and water activated and like before functionality fulfills all the necessary requirements for closing packaging.

It was unanimously agreed upon, that Fipago as an association should keep spreading these messages to all relevant parties on a continuous basis. Especially customer's customers should be made aware of the positive properties of gummed tape as the appropriate environmentally friendly closing product. Therefore retailers, influencing their suppliers, must be kept informed about the positive aspects of gummed tape.

It was observed as well that the current international consolidation within the industry leads to economies of scale and cost effectiveness, these benefiting the customer.

During the second day there was much room for informal contacts. These were stimulated by a trip to the Etna Mountain. People enjoyed tasting local products as well.

WELCOME TO THE 2010 CONGRESS on May 27-28 in Dublin, Ireland

Next (54th) Congress will be held in the 18th. century **Fitzpatrick Castle Hotel in Killiney, Co. Dublin, Ireland on May 27-28**. An excellent opportunity to join and meet your colleagues in the gummed tape industry!

Further details on hotel accommodations and programme will be sent to you separately. You will get a personal invitation by e-mail. You will find information on www.fipago.org too.



The provisional programme looks as follows:

May 26

20.00 hrs. Dinner for persons who arrived already

May 27

Approx. 12.00 hrs.: Welcome drink and lunch at the hotel
13.00 – 17.00 hrs.: Meeting Board/General Assembly and Congress
20.00 hrs. Dinner

May 28

09.00- 16.00hrs Educational programme
20.00 hrs. Dinner
23.30 hrs. End of the programme

3 Standards

As we informed you last year, the German Standards Institute DIN is updating the industrial standards for tapes. It concerns standards on both, gummed paper tape and plastic adhesive tapes. It is expected that launching will take place during this year. We will keep you informed.

These standards are:

- DIN 55475 concerning gummed paper tapes
- DIN 55477 concerning plastic adhesive tapes

DIN standards, after minor adjustments have been made, are used to become Fipago standards as well. At the moment in the Fipago standard widths of the tapes differ from DIN. If you have any questions, please let the Fipago secretariat know.

Also during our next congress this subject will be discussed. Copies of the existing standards are still available (downloadable) on the FIPAGO website www.fipago.org.

4. Reach

REACH stands for Registration, Evaluation and Authorization of Chemicals. The REACH Regulation gives greater responsibility to industry to manage the risks from chemicals and to provide safety information on the substances. Gummed paper as such is not a chemical substance. However, gummed tape producers have to ensure that the included substances for the used purposes have been registered by their suppliers. Special information can be found on http://ec.europa.eu/environment/chemicals/reach/reach_intro.htm It is still important to have contact with the supplier in order to be secured that registrations and evaluations on all the used substances take place. A FIPAGO statement for customers you can find on the webpage. An action list for members is published on the member's webpage.

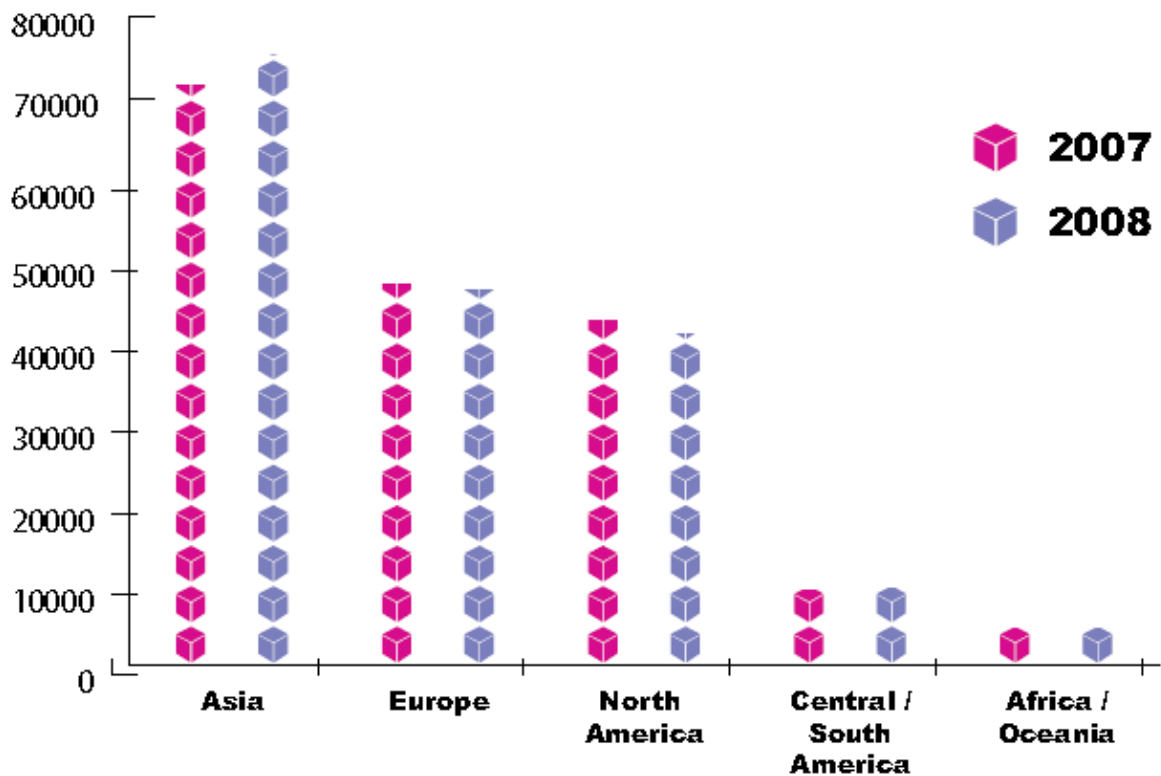


5 Members

Fipago has 12 members now. On the Fipago website you will find the latest membership list. Do you know potential new members? Contact us. We will send them a recruitment letter.

6. Facts on the corrugated board industry

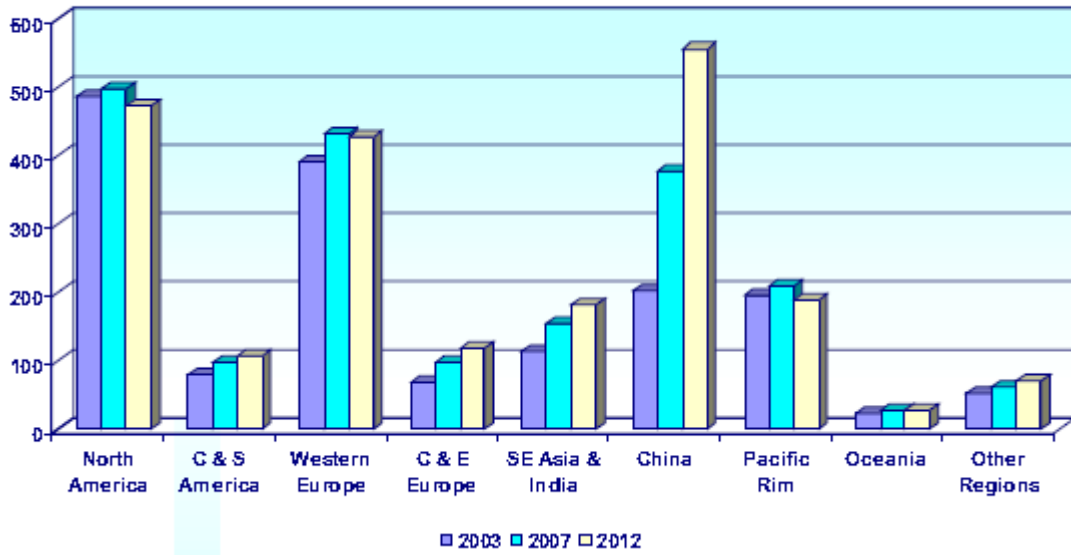
2008 CORRUGATED PRODUCTION / SHIPMENTS (Millions of Square Meters)



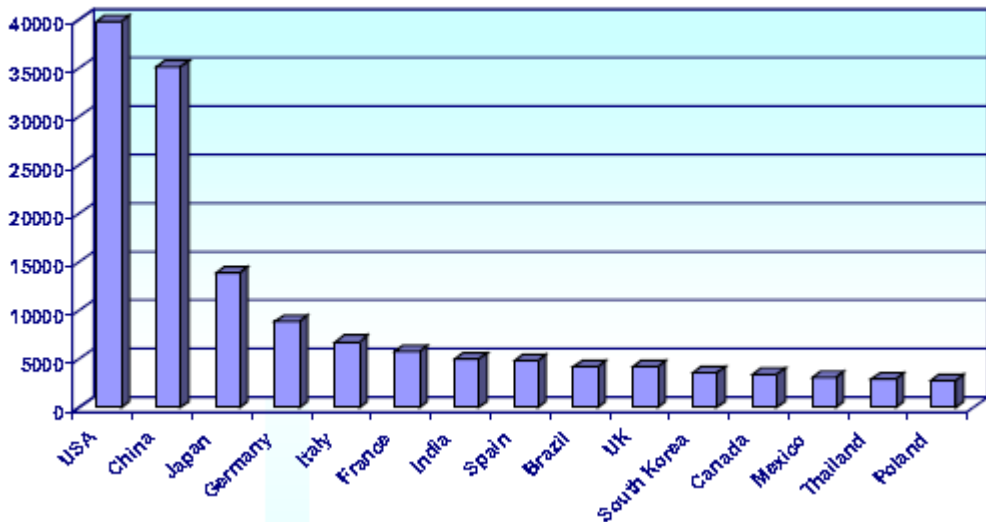
Source: ICCA: www.iccanet.org



Global Corrugated Trends and Forecasts by Area - 2003, 2007 & 2012 - Billion sq. ft.



Country Ranking by Production in Descending Order of Size - 2007 - Msm





7 Fees

The 2010 fee levels have been left unchanged

Large members	€ 1790,00
Other members	€ 900,00
Associate members	€ 285,00

8 FIPAGO Publications 2009

FIPAGO Newsletter	February
Presentations Congress	June

Website

www.FIPAGO.org is still visited well. FIPAGO Brochures, on the advantages of Gummed Paper Tape and equipment, are still available at the secretariat in the languages English, French, German, Italian and Spanish

As you know, a special part is accessible for members only. Therefore, you received your username and password. Using these, you have access to this protected area. At the moment you find reports and documents in relation to issues and meetings. You can also send in information from your firm/country to share this with the colleagues or to be published. We will publish your information on the web. When you have any suggestions, please contact us.

9 Review FIPAGO Congresses 1957-2009

See document on the member section of the Fipago website.